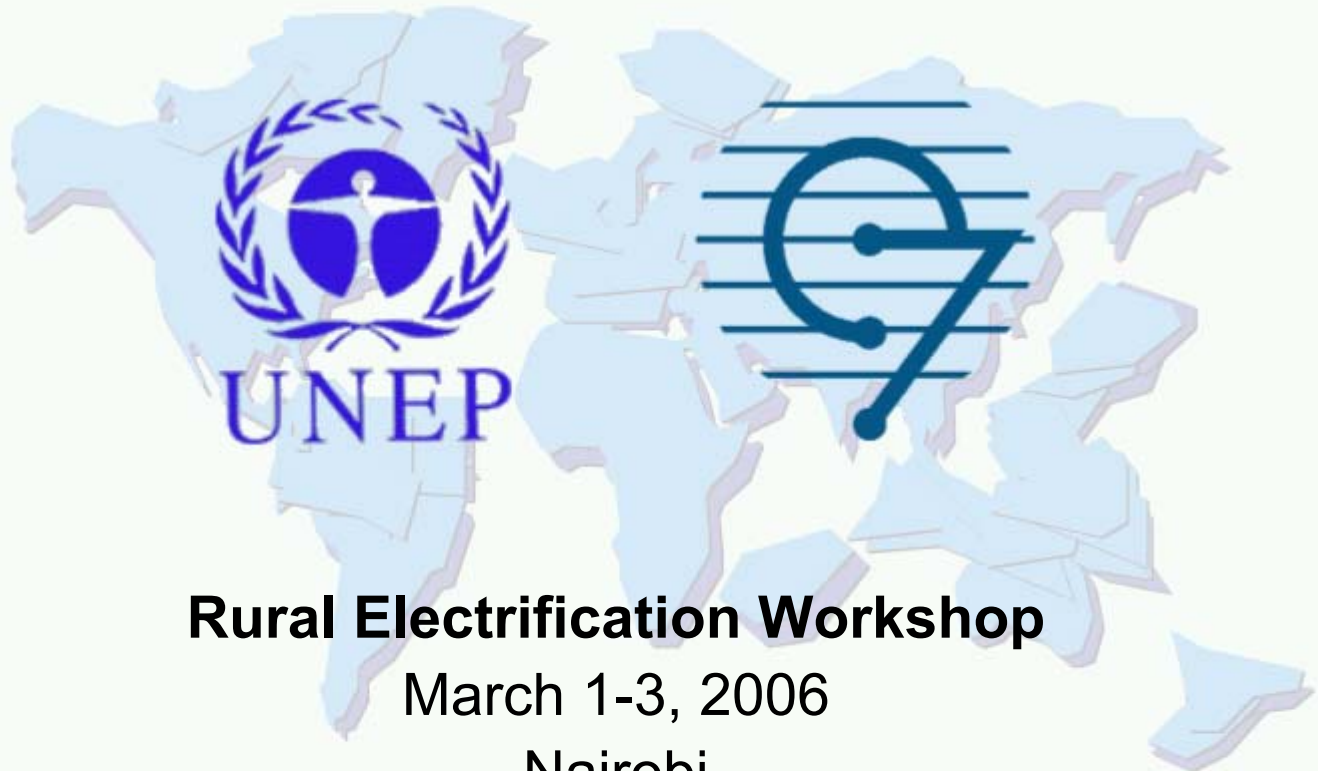


**Session 3**  
**Group 1**  
**Anton Louis**



**Rural Electrification Workshop**

March 1-3, 2006

Nairobi

# Session 3 - Group 1



- Can PPPs deliver RE?
  - Planning, financing, roll-up
  - Scale ?
- Definition of the framework, the role of the PPP (Licensing, access to resources, to land, etc.)
- Alternative: state owned utility? Other?
- What the public sector wants, to define clearly the roles...
- In SA a formal structure exists for PPP
- Support from business or commercial or public?
- Who initiates it, will influence the roles
- Often, lack of empowerment of local government

# Session 3 - Group 1

- No problem with the concept, but:
  - How to define the roles?
  - How to limit the risks?
  - Etc.
- Unstable environment is a risk for the business, political situation...
- People think that RE is the responsibility of the State
- RE: social or commercial approach?
- Water, transport are issues for local communities, what about electrification? Who has the responsibility for what?
- A big challenge for operators: to get skilled staff

# Session 3 - Group 1

- Importance of tariffs or PPA contracts
- Synergies between private needs (factories) and public ones (RE)
- Role of generator versus role of distributor
- Billing collection system efficiency: micro finance?
- Local organisation to facilitate maintenance
- Agreement between local communities (municipalities) and operators
- Viability of a PPP versus size of the programme?
- Customer mix – cross subsidization?